

with MONSANTO PHOSPHATES

When you "region-rate" your fertilizer formulation with Monsanto concentrated soluble fertilizer nutrients, you are on the road to increased sales.

Here's why: These nutrients give you a flexibility never before possible. Using low-cost regional raw materials, you add plant food content with Monsanto nutrients and tailor your entire product to fit the specific crop or regional demands. As a result you get a product with high local sales appeal.

And this is only one of the many advantages of Monsanto's concentrated nutrients. You'll find these dependable compounds require less bulk storage and handling since they are highly concentrated. Moreover, they are easy to use in closely controlled formulations because of their pure, basic ingredients. Couple these features with special customer benefits of easy application, quick availability, low costs and you have a combination that will earn more profits for you.

Write today for your copy of booklet "Concentrated Water Soluble Fertilizers" to MONSANTO CHEMICAL COMPANY, Inorganic Chemicals Division, 1700 South Second Street, St. Louis 4, Missouri.



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WHICH SERVES MANKIND